# NATIONAL DIGITAL BANKING WORKING GROUP

UPDATES WEBINAR MAR 18, 2025

### TODAY'S AGENDA

PROGRAM STRUCTURE



VENDOR SELECTION



CALL FOR PARTICIPATION

Overview

Criteria

**Q&A PERIOD** 

Roadmap & Timelines

**Budget** 

**Communications Plan** 

Working Groups - Next Steps

Timelines & Tasks

**Selection Process** 

**Participating Vendors** 

We will have a designated question period at the end of the webinar. Please enter any questions you may have into the Chat or Q&A features during the webinar or voice your question aloud during the question period.

## PROGRAM STRUCTURE - OVERVIEW

#### **National Digital Banking Executive Committee**

Veronica Wilgosh, CEO
National Consulting
Limited

Greg Sol, CEO Osoyoos CU, Chair of Credit Union Futures Committee

Bill Corbett, CEO Stabilization Central

Initiative
Executive Sponsors
(Program Oversight,
Escalation and
Decisioning)



GFC (Committee Chair)
Greg Sol (Chair)
Steve Kingan
Jeff Eastman

<u>NCL</u> Trevor Dumalski Kathy Gibbs

**Buffy Duke** 

Stabilization Central
Buffy Duke
Miriam Grigoryan

League Data
Chad Griffin
Others (TBD)

Credit Union
Resources
Matt Hebert, MCCU
Nolan Andres, Kindred
(Optional Participation)

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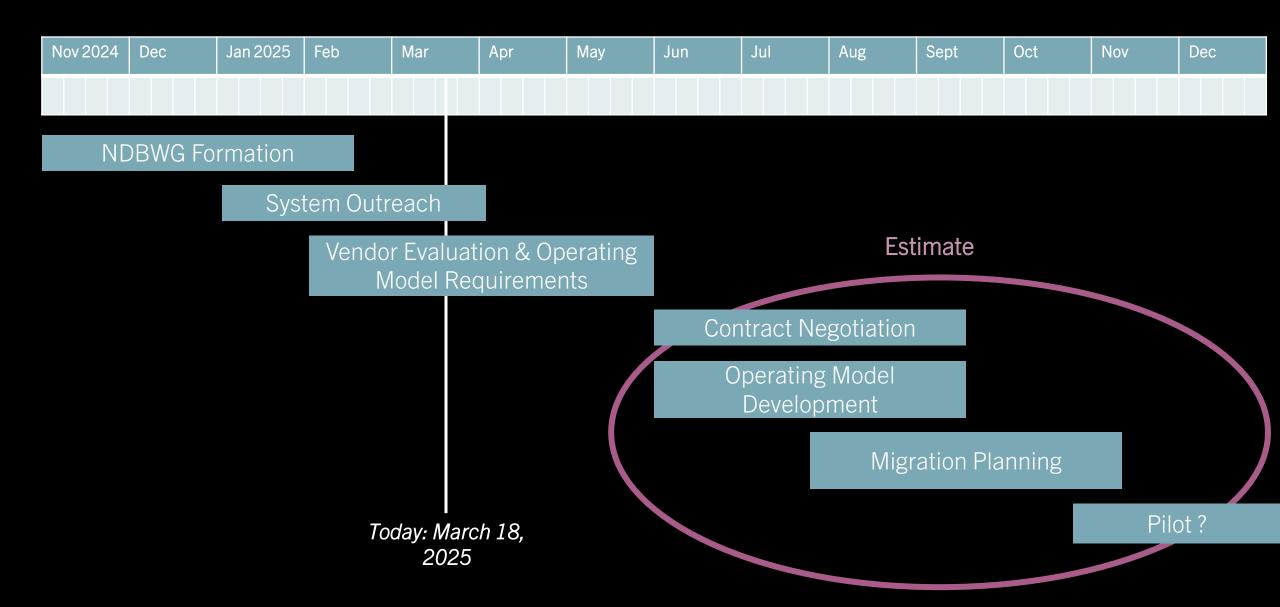
Advisory Group
(Recommendations to
Executive Committee)

National Digital Banking Initiative – Working Groups								
Project Management	Stakeholder Communication	Vendor Evaluation	Transition & Implementation Planning	Negotiation & Contracting	Operating Model	Risk Management & Governance Advisory		
Stabilization Central	CFC	NCL & Stab. Central	NCL	CFC & NCL	NCL (TBD)	Stabilization Central		
Miriam Grigoryan	Jeff Eastman	Trevor Dumalski	Trevor Dumalski	Steve Kingan Trevor Dumalski	TBD	TBD		



Working Groups (Analysis & Recommendations)

## PROGRAM ROADMAP & TIMELINES (HIGH-LEVEL)



## BUDGET CONSIDERATIONS

Program Component	Budget Description: Inclusions / Exceptions / Assumptions
Program Support	<ul> <li>Resources for program planning / management and communications</li> <li>Website development &amp; maintenance</li> </ul>
Vendor Selection	<ul> <li>Working group resource effort and advisory</li> <li>Assumes additional 3<sup>rd</sup> party digital banking technical expertise and resource support to         <ul> <li>validate selection criteria &amp; operating model</li> <li>summarize responses</li> <li>test hypothesis to confirm vendor capabilities and solution fit</li> </ul> </li> </ul>
Negotiation & Contracting	Working group resource effort and external counsel fees (NDAs and Vendor contracts)
Transition & Implementation Planning	<ul> <li>Working group resource effort and project advisory</li> <li>Assumes additional 3<sup>rd</sup> party digital banking expertise to assist with         <ul> <li>system integration planning</li> <li>migration</li> <li>transition</li> </ul> </li> </ul>
Risk Management	<ul> <li>Third party risk assessment of selected vendor(s)</li> <li>Governance advisory support</li> </ul>

## COMMUNICATIONS PLAN

Stakeholders	Objectives	Channels	Timing
Participating credit unions	<ul> <li>Equip credit unions with the information they need throughout the process</li> <li>Ensure Working Groups are addressing needs and priorities of the participating credit unions</li> </ul>	<ul><li> Email</li><li> Webinars</li><li> Website (upcoming)</li></ul>	<ul><li>Bi-weekly (+/- as required)</li><li>Monthly</li><li>As required</li></ul>
Working Group supporters	Get best possible feedback on working group plans, analysis and outputs – ensure deliverables reflect credit union needs and priorities	<ul><li>Email</li><li>Workshops</li></ul>	As required
Other Credit Union organizations	<ul> <li>Utilize other organizations' communication channels to distribute information and updates out to a wider credit union audience</li> <li>Benefit from insights and data from other organizations where applicable</li> </ul>	<ul><li>Newsletters</li><li>Conferences</li></ul>	<ul><li>As required at milestones</li><li>As available to present</li></ul>
Digital Banking and Technology providers	<ul> <li>Ensure best possible solution and price to meet the needs of Canadian community-based credit unions</li> <li>Assess possible dependencies for various digital banking solutions</li> <li>Identify any challenges or constraints for migration</li> </ul>	<ul><li>Email</li><li>Workshops</li><li>Video/phone meetings</li></ul>	As required
Regulators	Instill confidence that participating credit unions are managing all risks associated with the migration process	<ul><li>Email</li><li>Video/phone meetings</li></ul>	As required

## WORKING GROUPS - NEXT STEPS

- Monthly webinars supported by bi-weekly email updates
- Surveys critical for data collection and needs assessment
- System participation
- Vendor questionnaires distributed
- Vendor material and RFI response assessments
- Define Operating Model
- Secure external counsel for contracting (vendor agreements and NDAs)
- Assessing system integration capabilities and possible resources
- Third party risk assessment
- Governance Advisory

Stakeholder Communication

Vendor Evaluation

Negotiation and contracting

Transition & Implementation

Risk Management

## VENDOR SELECTION CRITERIA

#### **Objective:**

Select a digital banking platform that will allow small/medium credit unions to deliver a modern, digital experience for their members at a reasonable cost and a manageable operating model to reliably meet credit union needs, now and into the future

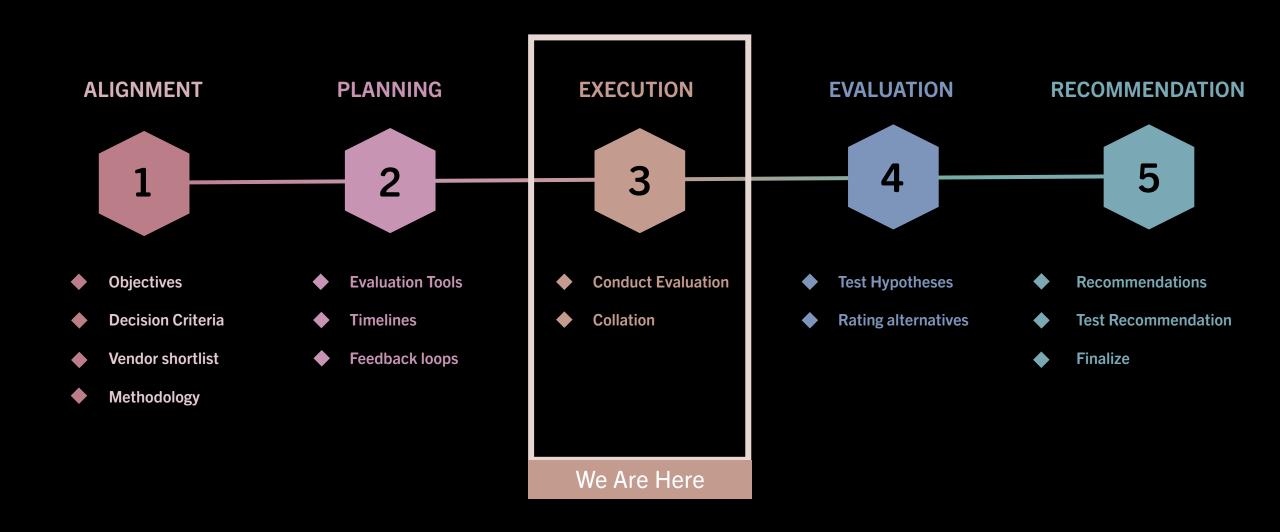
#### **Table Stakes Items:**

- Core bank system integration
- Meets 3<sup>rd</sup> party risk criteria
- As good or better Fraud management capabilities

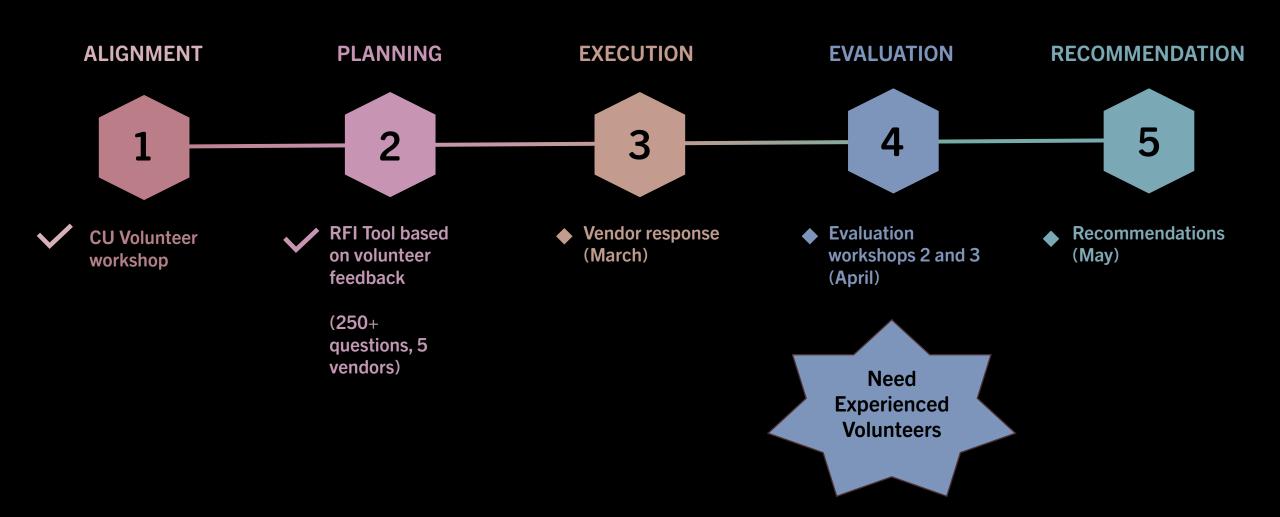
#### **Additional Criteria:**

- Feature Parity or better with Forge/MD
- Long term commitment to the credit union business
- Clear plan for how to maintain currency for CU future
- Manageable operating model
- Total cost of ownership
- Migration plan aligned to CU needs
- Staff, experience and culture
- APIs for third party service integration

## VENDOR SELECTION PROCESS (HIGH-LEVEL)



## TIMELINES AND TASKS



## VENDORS CONSIDERED IN EVALUATION PROCESS

# Bankjey





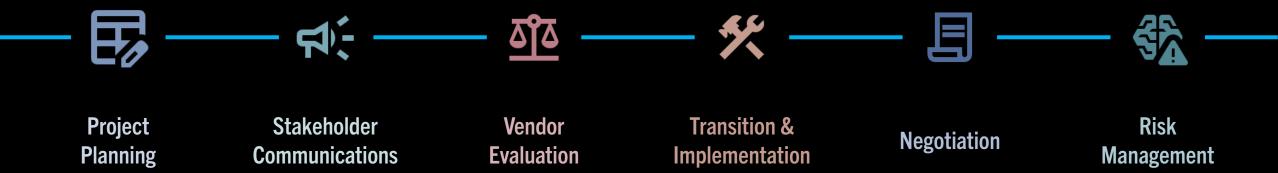








## WORKING GROUPS



Working groups will be staffed from the NDBWG members but will engage expertise and perspectives from participating credit unions with:

- Workshops
- Surveys
- Webinars

## QUESTIONS?

## THANK YOU!